



Full Multi-Franchising (German Edition)

M. Sydow

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Full Multi-Franchising ist eine spezielle Kooperationsstrategie im Bereich des Automobilhandels. (2) Diese Franchisingform bezeichnet den Vertrieb mehrerer Automarken in einem Verkaufsraum. (4) Gerade Händler im Volumensegment können mit dieser Strategie zusätzliche Umsätze und eventuell Nischenvorteile generieren. (3)

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