



# Hoteko's Laws: A Manager's Guide to Success, Survival and Sanity in the Federal Government

*Sarge Hoteko*

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Hoteko's Laws are Chief Inspector Sarge Hoteko's golden rules on managing in the federal government. He states only 10 percent of those in management make any useful contribution. The remaining 90 percent are along for the free ride-all at taxpayer expense. You'll meet the people he labels: The sandbaggers, the clowns, the wackos, the yes men and the stargazers. Discover the other myriad impeding factors that face the 10 percenters. Observe how prying reporters, pompous politicians, devious lawyers, power hungry unions and volatile EEO issues can impact a manager's ability to get the job done. Learn the shocking truth behind some talented people who sadly self-destructed. Examine his compelling case that the 10 percenters are better managers than their private industry counterparts. Hoteko's Laws offer a fascinating insight into the inner workings of a federal agency. A unique look at the good, the bad and the funny that run the government. Hoteko throws open the door, takes you behind-the-scenes and tells it like it is. It's informative, often humorous and intriguingly provocative! A must read for students of government, management and human behavior!

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