



Get Them To Say Yes: The Springboard Ethical Treatment Planning System

Brett O'Donnell, Sean O'Donnell, Dr. Joseph O'Donnell, Amy O'Donnell

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Do you present treatment to patients? Getting them to say “Yes!” is easier than you think. Learn how to build a foundation of trust with your patients while keeping them involved in the process, along with tips and tricks to make case presentation easy, smooth, and fun! This interactive workbook contains exercises for the entire team, worksheets, tear out scripts, quizzes and more! Springboard Institute works with offices across the country to help them deliver great customer service through proven systems and materials, and has been helping practices nationwide for almost a decade!

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