



IT-Freelancer: Ein Handbuch nicht nur für Einsteiger (German Edition)

Thomas Matzner, Ruth Stubenvoll

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IT-Freelancer müssen nicht nur die IT beherrschen, sie haben alle Aufgaben und Chancen eines Unternehmers. Das Buch befasst sich mit den für den Markt der selbständigen IT-Dienstleistung spezifischen Grundfragen: Was ist mein Produkt, wie finde ich Kunden, wie erbringe ich meine Leistung, wie sichere ich mich ab, welche gesetzlichen Forderungen sind zu erfüllen? Der Leser wird in die Lage versetzt, zu erkennen, ob und wann der Schritt in die Selbständigkeit Erfolg versprechend ist, und in jeder Phase seiner Selbständigkeit alle Facetten des unternehmerischen Handelns kompetent wahrzunehmen.

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