

Tactical SEO: The Theory and Practice of Search Marketing

Lee Wilson

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Search engine optimization (SEO) is an increasingly critical tool for digital marketers. Tactical SEO explains how to understand the opportunities, challenges, and values that SEO can bring to companies in the long term. Chapters explore: what SEO is and why it matters; understanding Google; the symbiotic nature of Google and SEO; why other search engines matter; the restraints of process-driven SEO and the value of opportunity; supporting longevity with search ripples; thinking about SEO in terms of value, rather than ROI; building SEO expertise in-house versus outsourcing; evaluating success in search marketing; and planning for the future



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