



Business Income Insurance Disputes (Supplemented Annually)

Richard P. Lewis, Nicholas M. Insua

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Unexpected **business disruptions** and income losses can be triggered by many events: by large-scale disasters - hurricanes, floods, earthquakes, explosions - but also by relatively minor happenings such as a local blackout, computer outages, even something as simple as a street closing. What's more, in today's global economy, major **business interruptions** can be caused by events far away - a breakdown in goods production in Taiwan or a power failure in India.

Business Income Insurance Disputes helps you prepare for any eventuality. It covers everything from the basics of **first-party property insurance** and case law which impacts time-element coverages - to practical strategies for dealing with today's most complex **business income insurance** law issues and questions.

Unlike the majority of books in this field, this new guide focuses primarily on the side of the policyholder. Yet it will prove useful to insurance company counsel and executives as well, giving them valuable insights into the insured's strategies

In clear, plain-English terms *Business Income Insurance Disputes* helps you....

- Provide sound insurance advice to your clients or company
- Review **business income insurance** forms; resolve problems stemming from vaguely-worded language; see that coverage is sufficient and all necessary clauses are included
- Determine the rate of loss accurately and prove that loss
- Protect against common insurance company tactics
- Negotiate effectively
- Avoid pitfalls and costly omissions
- Anticipate court responses
- Gain the winning edge in litigation

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